



The Art of Excellence

Leadership. Teamwork. Success.

September 2008

Sylvie Gervais-Leduc

We Are Creating Excellence When...



Leadership is a way of being!

Dear

Anyone can stand in leadership in any job, position and/or lifestyle they choose. The qualities of a great leader come from within. Integrity, respect, vision, positive attitude, humility, risk, challenge, courage and persistence in the pursuit of goals, for example. When leadership qualities are developed in an individual, their presence (and way of approaching tasks and people) will bring out the best in others and in themselves. Leaders manage themselves with one hundred percent accountability for what they communicate and create in their lives. This doesn't mean they do it alone, however, they see themselves as the "driver" of their lives and although they may follow others and/or partner with others as well as they lead, their strength comes from a place of ownership for their entire lives. When something doesn't go as planned, they look for how to make it better. When someone doesn't step up to the plate, they look for ways to inspire them or find out if the job and/or tasks they assign them actually matches their strengths and skills (abilities). They take action according to the big picture and ask for feedback from others so that their choices are well informed. They are honest and transparent and they have the courage to take right action. They call a spade a spade and do what is best in the long run, not what is easiest in the moment. They find ways to communicate with honour rather than destruction. They are inspiring!

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**LOOK FOR SYLVIE'S
COLUMN IN THE
NORTHERN BUSINESS**

JOURNAL

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Have you got your team together and registered for one of our upcoming workshops?

Don't miss out -- Do it today

How?

Call Ann at:

705-969-8863

or

866-827-8448

If leadership is a way of being, a way of doing things, management qualities can also come from within. These qualities include organizing, structuring and managing what needs to occur (or be put into place) to support current process, vision and goals. The leadership role allows us to see, access and be inspired by the vision and steps we need to take, allowing us to decide the how, where, what and when. Managing allows us to organize and support the accomplishment of those goals and implement the steps and processes necessary to do so.

People will have different strengths and skills. Some people find themselves to be much better leaders than managers and for others, it is quite the opposite. The truth is both are essential components of success. A leader must be able to manage the steps to get to his or her vision or they won't get there. A manager will easily go in circles or stay stuck in the same way of doing things forever and ever (even if it no longer works) if there is no vision or if they are unable to inspire people. Also, when too much attention is given to the "details of tasks" as they are currently, there is no growth. When too much attention is given to vision without the structure managing provides there are lots of good ideas and no movement forward!

It is easy to step into one role as our "favourite" however, both are very necessary, and both can easily be learned. Sometimes we find people who "complete us" in one form or another. This allows us to be free to be ourselves and honour what we have to offer rather than trying to "be it all". However, the basic internal leadership and management abilities are essential to our businesses and our lives. Some basic requirements are important to develop in each of these areas if we are to succeed as individuals, as leaders and in the world of business, in general.

Only you know which you possess and which you could benefit from developing. Everyone, in all jobs and/or walks of life can be internal leaders and managers. These just make better workplaces! However, this said, these component as essential for any leader and/or manager in the business world and

or

Register online at:

www.taoe.ca

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in the community. The 21st century is calling for all leaders to possess great internal leadership and management skills. It makes all the difference for success. Only 10% of the population possesses these strengths and skills “naturally”. That means that somewhere, somehow, this 10% developed them throughout their life experience. The good news is, for the 90% who don’t possess them naturally, they can be learned and developed. When leaders possess these strengths and skills, they also hold great role-modeling power, never underestimate what that can accomplish!

Have an EXCELLENCE month!

Sylvie Gervais-Leduc

www.taoe.ca mail to: info@artofexcellence.net

(705) 969-8827 or 1-866-827-8448

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The Art of Excellence

Upcoming Events !

Sudbury Workshop

Tuesday, September
9th

Location: To Be
Announced

\$ 135. + GST for Half
Day

265. + GST for Full
Day - Lunch Included

Understanding the Trigger Cycle & Dealing with Difficult People

"Are you being difficult or its it just me?"

Don't Get Me Started! Don't Take it Personally! - 9:30 - 12:30 p.m.

This workshop defines what triggers are, how they work and creates a clear understanding of how to deal with them appropriately within the workplace.

Dealing with Difficult People - 1:00 - 4:00 p.m.

Learn why people become difficult and the best way to "deal" with people who are being difficult.

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Timmins Workshop

Monday, September
22nd

Cedar Meadows Resort

Sudbury Workshop

Tuesday, November 4th

Location to be
announced

\$ 265.00 +
GST ask about
our group rates - 10% off
for more than two

The Leaders Code of Excellence

"Developing the leader from within"

9:00 a.m. to 4:00 p.m.

This workshop is designed to bring out the leader potential in anyone who takes it.

Come spend the day with me and see what the "Leader's Code of Excellence" entails, have the opportunity to evaluate where you are currently vis a vis those skills and how to develop Leadership Excellence at all levels within your business or organization!